



RHB Securities (Thailand) Public Company Limited

Senior Sales

- JD**
- Achieve growth and sales target.
 - Build relationship with existing clients, new clients and prospective clients.
 - Create, adjust and update product contents for sales presentation.
 - Conduct market analysis by gathering the current market information, pricing, sales strategies and related factors.
 - Maintain professional and technical knowledge on derivative products
 - Provide sale reports and sale analysis to create sale strategies.
 - Develop products in terms of service, product quality and sales strategy

Requirements

- At least 2 years' experience in derivative business, DW and Block Trade is a plus.
- Bachelor Degree or master degree in finance or related fields
- Able to work independently as well as under pressure
- Good interpersonal and client management skills.
- Team work skills
- Have client base / potential client is a plus.

Derivatives and Structure Product (Equity DSP) RHB Securities (Thailand) Public Company Limited

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